



Quiz

	I'm Bad at it	I'm Trying	I Rock
My goals are written down			
I have identified the specific strategies needed to support my goals			
I take consistent action on my strategies			
I track the progress of my goals			
My prospecting methods are systemized and provide a steady flow of new clients			
My seller to buyer ratio is at least 60/40			
I do the activities I'm best at performing and delegate the rest			
I spend time each week learning new skills			
I know the answer to, "Why choose me?"			
I have a clear vision of the life/business I want			
Totals			
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